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Implemented mobilities during the period 01.11.2022 - 01.11.2023. under project 2022-1-BG01-KA210-VET-000082022 "ENTERpreneurs in EUROPE":

Organizational meeting in November 2022

Between 20.11. - On 23.11.2022, the first partnership meeting was held in the town of Ispirih, Bulgaria - administrative meeting and exchange of experience. The host was the coordinator of the project - PGpoSS "Khan Asparuh". 3 teachers from Liceul Tehnologic "Marcel Guguianu" Zorleni, Romania and 3 teachers from Adnan Menderes Anadolu Lisesi, Izmir, Turkiye participated in it.

The initial organizational meeting of the project helped to directly achieve the objectives of the project, during which the representatives of the three organizations discussed all matters related to the implementation of the project, including the activities and results of the planned main objectives and directions of the project, thus paving the way for the success of the project implementation. During the meeting, a general detailed plan for project activities by months was drawn up, the upcoming meetings were discussed, and the mandatory documentation regarding the implementation of the project was discussed. The guests at PGpoSS "Khan Asparuh" were welcomed with an artistic and musical program performed by the participants in the project activities. Participants attended an agricultural technique lesson where high school students demonstrated skills in working with a tillage simulator. Posters presenting the partner organizations and a banner reflecting basic information about the project and the meeting in Bulgaria were created. In addition to the meetings for the successful implementation of the project, cultural visits were also held near the town of Ispirih - we visited the Sboryanovo area and the Demir Baba tekke; we toured the town of Ispirih and visited the Ethnographic House; we visited the Sveshtari Thracian tomb in the village of Sveshtari, which is a part from UNESCO World Cultural and Natural Heritage site, and the Sveshtolivnica in the village; we visited the city of Veliko Tarnovo - Tsarevets fortress and Park Mini Bulgaria.



Training of teachers and students in March 2023 - 05.03.2023 - 09.03.2023.

Presentation of local or national entrepreneurs in connection with Entrepreneurship Week in Turkey (first week of March) was presented during the meeting in Turkey, participants in the project activities presented local and national entrepreneurs with the aim of motivating students for personal development, for using creativity, innovation, decision-making and a greater conviction of the need for lifelong learning. The training "We know much more about entrepreneurs" was based on non-formal education and included case studies and discussions on the topic of the project, as well as a series of creative workshops in which participants had the opportunity to acquire entrepreneurial and personal skills.

The results of the training benefited the representatives of the three organizations - teachers, students, their partners and representatives of the interested parties, who gained a clear idea of the activities and processes that should be used in the next stages of the project for the successful implementation of the project by the three countries.

Indirect beneficiaries of the activity were local farmers and entrepreneurs who participated in the implementation of project activities.

The expected result of the activity in the long term, through this project, was to encourage other young people, professionals, organizations and institutions to participate in the program. We have raised the aspirations of the rest of the students for high achievement, attendance and participation in more extracurricular activities. We also encouraged other teachers to think about improving their skills and competences and updating their knowledge and working methods.

A meeting was organized at Karshiyaka University about the creating of Europass certificates.

During the meeting in Turkey, cultural visits were also organized in the city and in the surroundings of the city of Izmir - we visited the ancient city of Ephesus, which is located near Izmir, and the small tourist village of Shirince, known for its unique architecture and atmosphere.



Mobility in June 2023

International study activity

(Mixed mobility for students and teachers)

Zorleni/ Romania

In Romania, the participants took part in various demonstration activities, seminars, socialization activities, cultural and educational visits during the period 04.06.2023 - 10.06.2023.

The target group for this activity was composed of seven students from Bulgaria and seven students from Turkey who took part in this activity together with twenty Romanian students.

The development of entrepreneurial skills is essential for the students of the three partners, so all participants presented their own entrepreneurial projects and business plans.

Meetings were held with business people who presented their own businesses and the students got to know them by asking questions. In the following days, we visited two of these entrepreneurs.

To promote entrepreneurship among students, a family of successful local entrepreneurs from Zorleni was invited. They are an example as they have managed to turn their passion into a business. The Kosheru family loves bees and completely natural products that come from nature's bounty. This wonderful family has taken as a model the power of work and diligence, patience, the way of organization and communication of bees engaged in the production, processing and trade of bee

products. We hope that the Kosheru family is a model, an example, a source of inspiration in entrepreneurship for students.

Mr. Coşeru answered the question "What is the key to success?" as follows: "As for the 'key to success,' the answer depends on several factors, such as the level of prior preparation, the amount you have to invest, the time, what you give, how much passion you put into the business, the experience of other businesses that preceded beekeeping, the ability to develop a beekeeping network, business strategies and values acquired in life.

And just as important is the end goal you set for yourself. Most do it just for money and give up at the beginning. Few do it with a long-term vision and only a few do it with passion.

"For me, success means health, harmony in the family, satisfaction with the profession, but above all the impact on the people around me. When you have them, everything else follows naturally. Beekeeping is like a vacation in nature."

The activities ended with a wish for success in the implementation of the project and in the development of key skills in the field of entrepreneurship!

The second entrepreneur we visited is Mr. Dorrell. He has an agricultural farm in Trestiana (a village 12 km from the village of Zorleni, where Marcel Guguianu Technological High School is located) and a huge greenhouse.

The students were guided by the owner and his workers to see the seedlings and how the greenhouse is prepared for the season. They understood who was responsible for different tasks and how much work was required.

In response to the students' curiosity, the owner shared that he started this greenhouse five years ago. He said you can't build a business without taking a loan from a bank. He remembered that one winter the bank doubled the interest on his loan and this made him work hard to pay off the loan.

Mr. Dorrell and his wife shared that they work all day, even until 10 p.m. The owners said that farming can be easier if you can plan the work properly.

At the end of the visit, as an advice to the students, the owner of the farm said that they should do what they like. If a man does what pleases him, everything will work out; you won't feel like you're working. He said: "I myself do what I like!"

The representatives of the three organizations were expected to achieve the objectives set during the meeting in Romania, so that they could spread the impact of the project beyond it - to wider sections of the population of the three countries - which is again in the interest of all the objectives of the project .

The students worked with the Romanian hosts at Zorleni High School and created business plans together, which they then presented to a jury of teachers.

All the students visited the Iaşi University of Agriculture, where they were given a presentation on entrepreneurship by a lecturer at the university, who explained to them that it is important to learn constantly, no matter who - a parent, a neighbor, a friend, a teacher, etc. In a discussion with a professor from the university, the students had the opportunity to immerse themselves in the research atmosphere of the university mini-factories, where they saw and learned how beer and dairy products are produced.

A visit was also organized to the library in Iași, in the botanical garden in Iași, in museums in Barlad, in greenhouses for growing flowers for the city parks.

